### COMPANY RESULTS

# Sapura Energy (SAPE MK)

9MFY25: Weakness On PLSV Reaches The Bottom

SAPE's 9MFY25 core profit was in line, despite weaknesses seen in the rig and JV PLSV setbacks before transitioning to new multi-year contracts. Due to the high subsea demand, Sapura Esmeralda secured additional backlog for three months, at spot rates lucrative enough to consider more market opportunities. Supported by Paratus Energy's outlook upgrade, our contrarian view is that the PLSV will anchor SAPE's FCF recovery out of PN17 eventually. Retain BUY. Target price: RM0.07.

#### **3QFY25 RESULTS**

Year to 31 Jan	3QFY25	qoq	уоу	Ytd FY25	уоу	Comments
(RMm)		% chg	% chg	(RMm)	% chg	
Revenue	1,152.9	(4.6)	4.4	3,537.9	10.6	
- E&C*	700.3	(6.6)	1.6	2,269.2	14.5	Two projects completed; 10 projects ongoing
- O&M*	192.8	13.7	21.5	505.9	11.7	Higher revenue and settlement claims gog
Drilling	280.6	(16.1)	(14.0)	866.7	(8.0)	Lower revenue days at 833 vs 665 gog
PBT	(261.2)	(853.9)	(514.4)	(250.9)	(183.4)	, i i
- E&C	193.5	(20.0)	(356.7)	519.1	Na	Utilisation of yard/vessels: 0%/ 50%
- O&M	39.3	29.0	(771.6)	101.4	Na	1QFY25 due to a RM35m settlement claim
Drilling	(39.4)	146.3	(7.3)	(132.4)	267.9	Higher depreciation, idle days, finance costs
Finance cost	(235.9)	11.8	Ì5.Ź	(632.2)	(274.8)	Likely aroundRM30m additional financing
						charĝes
Associates	67.7	(29.0)	(58.1)	288.5	(7.9)	Lower PLSV EBITDA qoq is temporary
Pre-tax profit	(261.2)	(853.9)	(514.4)	(250.9)	Na	
Income tax	(24.9)	(36.1)	(20.3)	(92.1)	5.0	
Reported profit	(293.1)	Na	Na	(216.2)	(198.4)	Forex loss in 3Q/9MFY25: RM213m/ RM267m
Core profit	(49.9)	(149.5)	(57.7)	14.4	(103.7)	Excluding forex, disposal gain and RM35m O&M

\* E&C : Engineering and construction; O&M: Operation and maintenance; E&P: Exploration and production Source: Sapura Energy

RESULTS

- Sapura Energy's (SAPE) 9MFY25 core profit is deemed in line, despite comprising merely 12%/9% of our/consensus forecasts. This excluded forex losses, 1QFY25 one-off O&M income, and additional financing charges in 3QFY25 (we assume RM25m for now, pending confirmation). 3QFY25 EBITDA of RM0.3b is deemed healthy (2Q/1QFY25: RM246m/ RM217m). Investors expect a stronger FY26, which will mark the start of a catapulting JV income trend from the Brazil pipelay support vessels (PLSV). PLSV income appeared weak vs the historical of RM80m-100m/quarter, alongside wider rig losses qoq, due to the full effects of cold-stacking rigs SKD T-9 (which remain jobless) and SKD Pelaut (contract deferred until FY26), but these are also within expectations.
- Orderbook unchanged qoq at RM6b. This does not include the JV orderbook of RM5.8b (vs RM6.5b qoq). It appears that SAPE is gaining some grounds at least in its appetite for contracts, as its bidbook increased materially qoq for the first time since it announced the reset/restructuring plans, ie from RM19b to RM26b qoq.

KEY FINANCIALS					
Year to 31 Jan (RMm)	2023	2024	2025F	2026F	2027F
Net turnover	4,551	4,258	4,293	4,441	4,587
EBITDA	691	656	655.3	713.3	770.6
Operating profit	143	246	223.9	287.4	323.8
Net profit (rep./act.)	(3,158)	(509)	116.4	175.8	180.6
Net profit (adj.)	(78)	(980)	116.4	175.8	180.6
EPS (sen)	(0.4)	(5.1)	0.6	0.9	0.9
PE (x)	n.m.	n.m.	6.7	4.4	4.3
P/B (x)	(0.2)	(0.2)	n.m.	n.m.	(504)n.m.
EV/EBITDA (x)	14.7	15.4	21.1	14.5	9.8
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
Net margin (%)	(69.4)	(11.9)	2.7	4.0	3.9
Net debt/(cash) to equity (%)	(339.2)	(229.4)	(464.8)	(1,423.6)	(2,473.8)
Interest cover (x)	1.1	0.8	1.0	1.0	1.2
ROE (%)	n.a.	n.a.	2.1	2.8	2.8
Consensus net profit	-	-	(501)	(504)	n.m.
UOBKH/Consensus (x)	-	-	n.m.	n.m.	n.m.

Source: Sapura Energy, Bloomberg, UOB Kay Hian

n.m. : not meaningful; negative P/E, EV/EBITDA reflected as "n.m."

Friday, 13 December 2024

# BUY

# (Maintained)

Share Price	RM0.04
Target Price	RM0.07
Upside	+66.4%

#### COMPANY DESCRIPTION

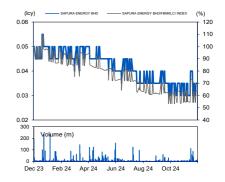
Integrated	engineerir	ng,	procurement,
construction,	installation	and	commissioning
(EPCIC) oil &	gas player		

### **STOCK DATA**

GICS sector	Energy
Bloomberg ticker:	SAPE MK
Shares issued (m):	18,375.9
Market cap (RMm):	735.0
Market cap (US\$m):	178.2
3-mth avg daily t'over (US\$m):	0.1
Price Performance (%)	

52-week high/low			RM0.0	6/RM0.03
1mth	3mth	6mth	1yr	YTD
0.0	(16.7)	(33.3)	(33.3)	(11.1)
Major Sh	nareholder	s		%
Skim Ama	nah Saham	Bumiputera		36.0
STSB			12.5	
				<i></i>
FY25 NAV	//Share (RM)	)		(0.04)
FY25 Net	Debt/Share (	(RM)		0.43

#### PRICE CHART



Source: Bloomberg

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# **UOBKayHian**

#### Regional Morning Notes

- SapuraOMV sale was successful, but still pending outcome of production sharing contracts (PSC) of SB331 and SB332. To recap, this was the first PSC granted to a local consortium (ie SAPE and M3nergy) back in 2014, since Petronas' formation in 1974. Coincidentally, the award of the PSC was also being done when Datuk Anuar Taib was heading Petronas Carigali. Now he is stepping down as SAPE's CEO, after having served four years in navigating the group through a tumultuous path of financial difficulties that most people would find it impossible to overcome. The onshore PSC was extended several times until the recent deadline of 19 Nov 24. SAPE is in discussions with Petronas and there is no decision yet on the PSC's status beyond 19 Nov 24.
- Brazil PLSVs encountered delayed startup for new US\$2b backlog. When the new Petrobras long-term contracts were awarded, the PLSVs Sapura Rubi, Sapura Jade and Sapura Esmeralda were originally scheduled to be mobilised by 1QFY25. However, the Petrobras campaign was delayed, and the delay resulted in the average daily charter rates (DCR) for the PLSV fleet being recognised at only US\$201,000 in 2Q24 (vs US\$209,000 gog). On hind side, Paratus Energy revealed back in 2Q24 that the delayed rollout enabled the existing contracts to see a further extension of US\$74m, ie US\$62m (or additional 235 days) for Sapura Rubi, and US\$12m (60 days) for Sapura Esmeralda.
- More details from Paratus Energy's 3Q24 briefing. On a gross level, Seagems (the unit that holds the PLSVs) reported a lower EBITDA and DCR of only US\$186,000 gog. This was longer than the expected off-hire periods prior to transitioning to the new multi-year contracts, and PLSV Sapura Onix had a full guarter contribution at a lower DCR on a spot contract (working for Enauta on Yinson's FPSO installation). EBITDA margins dropped to 55%, but this will be the lowest point. Paratus is optimistic and upgraded its guidance, as Sapura Esmeralda secured another US\$35m backlog for three months at a very lucrative DCR. Paratus further stated that the Petrobras contracts allow flexibility to shift the PLSV start dates to May 25, if there are more lucrative spot opportunities.
- The true measure of SAPE's reset plans lies not in EBITDA... We foresee group EBITDA level remaining challenging, especially in its rig division, if we assume there are more rigs expiring in the near term. One example is SKD Berani, whereby its contract may expire by Jan 25. We observed that peak drilling rig rates and the Petronas-Petros saga, had deferred exploration-stage/drilling programmes region-wide at least to 2H25, and this affected prospects of drillers like Velesto Energy.
- ...but in FCF, hence we retain forecasts. As SAPE had applied to the regulators for further extension of time until May 25 to formalise its regularisation plan in view of its PN17 status, we now understand that the true measure of its financial recovery lies in FCF. FCF captures the ongoing execution risks via working capital and capex, but in addition to this also captures the steady returns from JVs. Also, as the PLSVs transition to the new Petrobras contracts at higher DCR, the implied average DCR from FY26 will see a close to 40% surge to US\$279,000, and hence we now forecast EBITDA margin of 60% and potential gross EBITDA of US\$400m.

#### VALUATION/RECOMMENDATION

 Retain BUY and target price of RM0.07. Our target price already assumes successful sale of SapuraOMV (RM2.3b valuation) and a RM1.8b white knight support. But our contrarian angle is on improving FCF, largely due to the PLSVs which are based on 5x EV/ EBITDA, although we still apply a 60% discount to factor in the negative sentiment of the rigs. We continue to believe that the renewed PLSV contracts, with DCRs as high as those in the pre-2014 period, may be the light at the end of the tunnel. While we do acknowledge execution risks especially given SAPE's financial trouble, current price has limited downside risk. Investors may adopt a wait-and-see approach, but we think transparency on SAPE will improve, owing to its PLSV partner Paratus Energy which had a successful listing recently.

# ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG) UPDATES

#### Environmental

- Greenhouse gas (GHG) emissions disclosure. Begun to report Scope 1 and 2 emissions and strive to meet references from the Global Reporting Standards. - Loss Time Injury (LTI) Frequency improved yoy from 0.62 to 0.27 in FY24.
- Social
- **Diversity.** Female staff mix improved to 36%; however board representation was 9%.
- Governance
- 55% of its board members are independent.

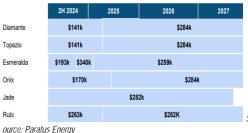
# Friday, 13 December 2024

# PLSV STATUS/ DCR\*, AS OF 2024



Source: Paratus Energy

# PLSV STATUS/DCR, AS OF 3Q24



SEAGEMS OPERATIONS REVIEW (GROSS)



\*Note: Dark blue: revenue; Light blue: EBITDA; Green box label: Margin Source: Paratus Energy

#### **RIG STATUS aND REVENUE DAYS**

Rigs	Client	Location		al Utilisation al Performance	
Alliance	PCSB	Malaysia	9	9.92%	
Berani	JX Nippon	Malaysia	9	96.76%	
Esperanza	PCSB	Malaysia	9	98.88%	
Jaya	Chevron	Angola	9	5.48%	
Pelaut	N/A	Malaysia	9	9.10%	
т-9	N/A	Malaysia		N/A	
T-10	PTTEP	Thailand	9	6.37%	
T-11	PTTEP	Thailand	9	6.72%	
T-12	PTTEP	Thailand	9	8.03%	
T-17	PTTEP	Thailand	9	4.42%	
T-18	PTTEP	Thailand	9	8.57%	
Off-con	ntract rigs				
11	10	10	10	9	
3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY2	
13 FY24 <b>359</b>	Q4 FY24 <b>863</b>	Q1 FY25 <b>750</b>	Q2 FY25 889	Q3 FY2 828	

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#### R e g i o n a l Morning

# **PROFIT & LOSS**

Year to 31 Jan (RMm)	2024	2025F	2026F	2027F
Net turnover	4,258	4,293	4,441	4,587
EBITDA	656	655.3	713.3	770.6
Deprec. & amort.	411	431.4	425.9	446.8
EBIT	246	223.9	287.4	323.8
Total other non-operating income	n.a.	0	0	0
Associate contributions	337	617.8	673.8	660.4
Net interest income/(expense)	(787)	(653.5)	(681.5)	(669.3)
Pre-tax profit	(413)	188.2	279.7	314.8
Тах	(106)	(89.6)	(114.0)	(152.1)
Minorities	10	17.8	10.0	17.8
Net profit	(509)	116.4	175.8	180.6
Net profit (adj.)	(980)	116.4	175.8	180.6

**CASH FLOW** Voor to 21 Jan (DMm)

CAOTTECT				
Year to 31 Jan (RMm)	2024	2025F	2026F	2027F
Operating	311	233.8	1,146.3	(1,437.5)
Pre-tax profit	(413)	188.2	279.7	314.8
Тах	(125)	(89.6)	(114.0)	(152.1)
Deprec. & amort.	411	431.4	425.9	446.8
Working capital changes	190			
Other operating cashflows	248	(331.8)	547.0	(2,055.9)
Investing	302	1,824.5	823.2	824.5
Capex (growth)	(198)	(197.9)	(197.9)	(197.9)
Investments	0	0	0	0
Proceeds from sale of assets	471	0	0	0
Others	29	2,022.3	1,021.1	1,022.3
Financing	(120)	(618.6)	(1,093.4)	(1,118.6)
Dividend payments	0	0	0	0
Proceeds from borrowings	0	(500)	(1,000)	(1,000)
Loan repayment	(120)	(119)	(93)	(119)
Others/interest paid	0	0	0	0
Net cash inflow (outflow)	493	1,174	700	845
Beginning cash & cash equivalent	850	850	1,454	2,025
Changes due to forex impact	110	0	0	0
Ending cash & cash equivalent	1,454	2,025	2,154	2,870

BALANCE SHEET				
Year to 31 Jan (RMm)	2024	2025F	2026F	2027F
Fixed assets	5,348	5,277.4	5,545.9	5,475.2
Other LT assets	5,092	4,138.2	4,138.2	4,138.2
Cash/ST investment	1,454	2,289.9	2,329.7	558.4
Other current assets	2,127	1,497	1,878	1,509
Total assets	14,020	13,561.5	16,406.9	12,283.5
ST debt	10,982	10,363.9	9,270.5	8,152.0
Other current liabilities	7,128	3,696.7	6,872.8	3,872.0
LT debt	0	0	0	0
Other LT liabilities	102	671.4	0.0	0.0
Shareholders' equity	(4,153)	(1,737.0)	(487.6)	(307.0)
Minority interest	(38)	(27)	(38)	(27)
Total liabilities & equity	14,020	13,561.5	16,406.9	12,283.5
KEY METRICS				
KEY METRICS Year to 31 Jan (%)	2024	2025F	2026F	2027F
	2024	2025F	2026F	2027F
Year to 31 Jan (%)	<b>2024</b> 15.4	2025F 15.3	2026F 16.1	2027F 16.8
Year to 31 Jan (%) Profitability				
Year to 31 Jan (%) Profitability EBITDA margin	15.4	15.3	16.1	16.8
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin	15.4 (9.7)	15.3 5.2	16.1 6.5	16.8 7.1
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin Net margin	15.4 (9.7) (11.9)	15.3 5.2 39.2	16.1 6.5 39.2	16.8 7.1 39.2
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin Net margin ROA	15.4 (9.7) (11.9) n.a.	15.3 5.2 39.2 4.4	16.1 6.5 39.2 6.3	16.8 7.1 39.2 6.9
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin Net margin ROA	15.4 (9.7) (11.9) n.a.	15.3 5.2 39.2 4.4	16.1 6.5 39.2 6.3	16.8 7.1 39.2 6.9
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin Net margin ROA ROE	15.4 (9.7) (11.9) n.a.	15.3 5.2 39.2 4.4	16.1 6.5 39.2 6.3 n.a.	16.8 7.1 39.2 6.9 (9.2)
Year to 31 Jan (%) Profitability EBITDA margin Pre-tax margin Net margin ROA ROE Growth	15.4 (9.7) (11.9) n.a. n.a.	15.3 5.2 39.2 4.4 n.a.	16.1 6.5 39.2 6.3 n.a. (42.0)	16.8 7.1 39.2 6.9 (9.2) (40.0)

n.a.

n.a.

n.a.

161.7

(229.4)

0.8

(264.4) (1,254.6)

(17.8)

(43.9)

n.a.

109.0

(1,009.5)

0.7

24.1

(42.0)

n.a.

188.3

(215.2)

(165.2)

1.0

27.5

n.a.

108.3

(1,358.9)

(880.5)

1.5

(40.0)

# Friday, 13 December 2024

Notes

Net profit

Leverage Debt to total capital

Debt to equity

Interest cover (x)

Net debt/(cash) to equity

EPS

Net profit (adj.)

# Regional Morning Notes

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